

PRELIMINAR ANNOUNCEMENT OF OPPORTUNITY FOR PORTUGAL UNDER THE SPECIAL MEASURES

Bernard Weymiens
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- ❑ Under the Special Measures, ESA will be putting out an Announcement of Opportunity for Portuguese Industry, Academy and Research Institutions.

- ❑ The goal of the AO is to:
 - ✓ Help in the development of sustainable, structuring Portuguese capabilities;
 - ✓ Provide support in the development, technology or definition of planned ESA missions or instruments in the area of Space Science.

- ❑ Exceptionally good proposals in the domain of Earth and Life science may be considered.

ESA is looking for proposals:

- ❑ targeting Flight Hardware pre-development (i.e. technology development or bread-boarding) linked to missions foreseen in the ESA Science Programme.

Maximum price of 500 K€ (TBC).

- ❑ targeting scientific investigation and modelling (including feasibility studies) leading to products (hardware or software) or technology demonstrations for use in the ESA Science Programme.

Maximum price of 200 K€ (TBC).

Selected activities will have to be useful for future ESA missions (i.e. no fundamental research !)

The proposed activities should **NOT**:

- ❑ Duplicate any past or on-going ESA or Portuguese institutional activity
- ❑ Propose educational, awareness or generic technology activities
- ❑ Propose qualification of Hardware activities
- ❑ Propose activities of fundamental research
- ❑ Propose product or technology subject to ITAR unless a solution is found and made known beforehand
- ❑ Include Non-Portuguese actors (duly justified exception can be considered, not exceeding 50 K€ or for non-core activities from other ESA Member States)

- ❑ Date is still TBC for the official publication of the Announcement of Opportunity
- ❑ Proposal template will be attached to Announcement of Opportunity
- ❑ Conditions and documents will be available on EMITS
- ❑ Proposals should not exceed 25 pages plus PSS forms
- ❑ Proposals shall be in English
- ❑ Proposals will be of committing nature and therefore be the basis for the contractual negotiations
- ❑ The max duration of each activity should be 18 months

- ❑ Evaluation criteria will be included in the so-called “special conditions of tender”.
- ❑ An ESA Tender Evaluation Board (TEB) will be nominated, in charge of the evaluation.
- ❑ In line with the ESA rules of evaluation only good proposals (i.e. min. mark of 60) will be considered.

The TEB will in particular look at the following elements:

- ❑ Proposals addressing the long-term programme needs specifically in the areas mentioned previously, with an evident increase of the Portuguese capability and competitiveness, will be highly considered.
- ❑ Good technical proposals within the price target (exceptionally good offers will be allowed to exceed the target when duly justified) related to existing capacities in Portugal: for e.g. : mechanisms, propulsion, avionics... or potential follow on of running activities in ESA work plan for Science, provided such proposals can be directly linked to an ESA existing or future need as expressed in the published work plan, documents...
- ❑ Bidders should avoid duplication of National Institutional or ESA activities (past or running ones). This will lead to an exclusion of the proposal from the evaluation process.

- ❑ The finally selected proposals will be handled by the relevant services and/or the relevant technical officers.
- ❑ After successful negotiation, the contract will be awarded in firm fixed price fully funded by ESA.
- ❑ The Agency reserves the right to conduct a pre-award audit of the pre-selected bidders, if deemed necessary.
- ❑ The overall budget of the activities funded by the present AO shall strictly remain unchanged during the execution of the activity and no CCN's with cost impact will be considered.

- ❑ When the AO will be ready for issue it is proposed to have a similar meeting as of today to further explain the details
- ❑ Recovery of the Portuguese geo-return situation is possible. The Executive is fully committed to it, **but the success is in your hands !**